



Comcast Cable Communications, Inc.
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January 12, 2007

Brian Scott
Director of Information Services
Spotsylvania County
P.O. Box 99
Spotsylvania, Virginia 22553

Dear Mr. Scott:

When Comcast began offering services in Spotsylvania County, we made a commitment to increase the choice of products and services we offer our customers, expand the availability of new services, and enhance the customer's overall experience with the cable company.

Comcast operates in an extremely competitive environment. Virtually every customer we serve chooses Comcast from among several options for television entertainment and Internet access. This competitive environment demands that we work hard to continually add value to the Comcast products and services our customers choose to receive.

Over the past several months, Comcast has been working to improve the cable system, improve the picture quality and increase service reliability. Now we are ready to give the customers all the great products and services that they have been waiting for. In November 2006, Comcast Digital Cable with ON DEMAND became available in the Spotsylvania area. With our digital service, customers will continue to have access to our great products and services such as:

ON DEMAND: It's time to see TV your way.

With the ON DEMAND library, there's no waiting. Just pick up the remote, go to the ON DEMAND menu, choose a program, and press "play". Plus, the customer can pause, fast-forward or rewind any ON DEMAND program. With thousands of movies and programs to choose from, most of which are FREE, there's something to watch all the time.

Customers can choose from a huge selection of movies, children's programs, sports and news. If the customer has a digital converter, they will automatically have access to ON DEMAND as an added bonus. Also, if they subscribe to HBO, Starz, Showtime, The Movie Channel or Cinemax, they will be able to enjoy the convenience of receiving certain ON DEMAND programming for these networks at no additional cost.

Sports on Comcast

Digital Cable subscribers can watch highlights, special events, fitness programs and more with ON DEMAND. For the ultimate sports fan, Comcast offers digital channels that include Fox College Sports, Fuel, College Sports TV and more. Plus customers get access to NBA League Pass, NHL Center Ice, ESPN Full Court College Basketball, ESPN Game Plan College Football, Major League Baseball's Extra Innings and Major League Soccer.

Digital Video Recorder (DVR): TV at the customers command.

Missed your favorite show? Customers won't miss it again with a built-in DVR. Now they can digitally record up to 60 hours of programming – easily and without the hassle of VCRs, videotapes or timers. Even pause live TV, so they can answer the phone or grab a snack, then pick up right where they left off without missing a single scene, all without expensive equipment to buy.

High-Definition TV: The customer will never see television the same way.

The high-definition experience from Comcast provides unparalleled clarity, unbelievably vivid colors, and a theater-like, wide-screen format. If the customer has an HD-ready TV set, a Comcast HD converter or HD DVR is the only additional equipment they need. Customers will get up to 13 channels of HD programming including FOX, ABC, NBC, CBS, and ESPN. And it won't stop there. We plan on adding even more HD channels in the coming year such as Discovery HD, TNT HD, ESPN2 HD and many more! Comcast makes it easy to enjoy some of the best HD programs all with NO expensive equipment to buy - just the best HDTV choices!

High-Speed Internet

Enjoy faster download speeds: up to an unbelievable 6 Mbps. That's up to 7 times faster than 768Kbps DSL and up to 100x faster than 56K dial-up. Now customers can download music, watch movie previews, and even play online games in a flash. In addition to a blazing-fast connection, they'll have access to all the exclusive features conveniently located on our award-winning Web site. Log on to Comcast.net and watch streaming video on The Fan™, winner of the Flash Forward "People's Choice" award, send a 3 minute video e-mail to any e-mail address with Video Mail and create photo albums and slideshows with PhotoShow. Have more than one computer? Customers can connect up to 5 computers in their home with a wireless router with Comcast Home Networking. Surf securely with parental controls, anti-virus, and pop-up and spyware protection from the #1 name in computer security - McAfee all for no extra charge.

As part of these changes, Comcast is also changing the existing packaging structure. The current discounted packages, (Bronzepak, Silverpak, Goldpak, Platinumpak, Ultimatepak and the associated Advantagepaks) will no longer be available to new customers as of March 1, 2007. New customers will have the option of receiving the services at the individual prices reflected on our rate card or selecting one of our available discounted packages.

To reflect the growing value of the products and services we deliver today, we will be adjusting the pricing of some of our analog and digital cable television services. Please

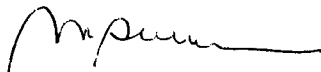
accept this letter as notification of a price increase scheduled for March 1, 2007. These increases are the result of increased operating expenses and other investments that we've made to bring the community the best that technology, programming and customer service has to offer. For a complete list of these price changes, please see the attached customer notification. For customers currently enjoying a promotion, their rate will remain in effect until the scheduled expiration date.

Effective April 2007, we will begin offering a new service, the Comcast Service Protection Plan, available for \$3.95 per month. Our Service Protection Plan takes care of the video, High-Speed, and Telephone wiring inside the customer's home. If anything goes wrong internally with the video, Internet or telephone wiring, a skilled service technician will identify and repair the problem at no charge if the customer is subscribing to the Service Protection Plan.

Comcast is working hard to ensure that our service continues to offer our customers the latest technology, products and programming variety. We truly value our customers and believe that they, in turn, receive great value from our services. We will continue to review our current channel line-up to provide programming of interest to the residents in Spotsylvania. We pledge to continue to serve our community.

If you have any questions, please call me on 703-567-4488.

Yours sincerely,



Marie Schuler
Dir. of Govt. & Community Affairs

Comcast Cable Schedule of Prices as of March 1, 2007 – Spotsylvania, Stafford, & Fauquier Counties, VA

New prices will be reflected on the March 1, 2007 billing statement. All prices are subject to applicable taxes and fees, and are subject to change. Not all services are available in all areas.

	Previous Price	New Price
Monthly Cable Service		
Limited Basic Service (previously offered as Broadcast Basic)	\$ 19.95	No Change
Expanded Service (previously offered as Expanded Basic and cannot be sold separately)	\$ 30.00	\$ 32.00
Standard Service (includes Limited Basic Service and Expanded Service) (previously referred to as Classic Cable)	\$ 49.95	\$ 51.95
Monthly Digital Services		
Digital Classic (previously Digital Basic)	\$ 11.00	\$ 11.95
Digital Plus (includes Digital Classic)	\$ 21.00	No Change
Digital Classic Additional Outlet	\$ 8.00	\$ 11.95
Digital Plus Additional Outlet	\$ 8.00	\$ 11.95
Digital Video Recorder (DVR) service (previously Digital Video Receiver/Recorder Services) (primary outlet)	\$ 4.95	\$ 11.95
Digital Video Recorder (DVR) service (previously Digital Video Receiver/Recorder Services) (each additional outlet)	\$ 11.95	No Change
HDTV Plus Services	\$ 5.00	N/A
Monthly Digital Packages currently available for new subscription		
Comcast Digital Service (includes Standard Service, Digital Converter and Remote, ON DEMAND, and Interactive Program Guide)	N/A	\$ 56.95
Comcast Digital Basic (includes Standard Service and Digital Plus)	N/A	\$ 72.95
Comcast Digital Preferred Plus (includes Standard Service, Digital Basic, HBO, Showtime, STARZ and Digital Converter)	N/A	\$ 99.95
Comcast Digital Silver with HBO	N/A	\$ 85.60
Comcast Silver with Non-HBO Premium	N/A	\$ 82.60
Comcast Digital Gold with 2 Premiums	N/A	\$ 91.95
Comcast Digital Gold with 3 Premiums	N/A	\$ 96.95
Comcast Digital Platinum with 5 Premiums	N/A	\$104.95
Monthly Triple Play Packages available with 24-Month Minimum Term Agreements (1)		
Comcast Starter Triple Play Bundle (2)	N/A	\$ 99.00
Comcast Preferred Plus Triple Play Bundle (3)	N/A	\$129.99
Comcast Premier Triple Play Bundle (4)	N/A	\$159.99
Monthly Digital Packages (not available for new subscription)		
ClassicPak	\$ 92.90	\$ 94.90
BronzePak	\$ 60.95	\$ 63.15
SilverPak	\$ 71.40	\$ 77.10
GoldPak	\$ 80.95	\$ 84.90
PlatinumPak	\$ 85.95	\$ 90.10
UltimatePak	\$ 95.95	\$ 99.90
Bronze Advantagepak	\$ 94.45	\$100.70
Silver Advantagepak	\$103.90	\$111.20
Gold Advantagepak	\$113.90	\$120.20
Platinum Advantagepak	\$118.90	\$126.50
Ultimate Advantagepak	\$124.45	\$130.70
Monthly Premium Services		
HBO	\$ 15.95	\$ 16.95
Showtime / The Movie Channel (not available for new subscription)	\$ 15.95	No Change
Showtime	\$ 15.95	No Change
The Movie Channel	\$ 15.95	No Change
Cinemax	\$ 15.95	No Change
Starz/Encore	\$ 15.95	No Change
Playboy TV	\$ 19.95	No Change
TV Japan	\$ 25.00	No Change
TV Russia	\$ 15.00	No Change
Zhong Tian/CCTV – Chinese Television	\$ 10.00	\$ 14.95
TV Asia	\$ 10.00	\$ 14.95
TV 5 – French Television	\$ 10.00	\$ 14.95
Filipino Channel	\$ 10.00	\$ 14.95
RAI – Italian Television	\$ 10.00	\$ 14.95
ART	\$ 10.00	\$ 14.95
Cable Latino (previously offered as Adelphia en Espanol)	\$ 8.00	\$ 11.95

Monthly Equipment Rental		
Digital or Addressable Converter	\$ 4.75	\$ 5.00
Remote Control	\$ 0.25	\$ 0.20
HDTV Digital Converter	\$ 8.95	No Charge
Cable Modem	\$ 3.00	No Charge
CableCard	\$ 1.75	No Charge
CableCard (dual CableCards for non-Comcast HD PVRs requiring two cards)	\$ 1.75	\$ 1.50
DVR Digital Video Recorder	\$ 8.95	No Charge
HDTV/DVR Combination Converter	\$ 8.95	No Charge
Monthly High-Speed Internet Services		
Online Service with another Comcast Service		
Downstream speed up to 16 Mbps/ Upstream speed up to 2 Mbps (not available in all areas)	\$ 59.95	\$ 52.95
Downstream speed up to 8 Mbps/ Upstream speed up to 768Kbps (not available in all areas)	\$ 59.95	\$ 52.95
Downstream speed up to 6 Mbps/ Upstream speed up to 768 Kbps (not available in all areas)	\$ 42.95	No Change
Downstream speed up to 6 Mbps/ Upstream speed up to 384Kbps (not available in all areas)	\$ 42.95	No Change
Downstream speed of 384 Kbps/ Upstream speed of 384 Kbps (not available for new subscription)	\$ 24.95	No Charge
Online Service Only		
Downstream speed up to 16 Mbps/ Upstream speed up to 2 Mbps (not available in all areas)	\$ 59.95	\$ 67.95
Downstream speed up to 8 Mbps/ Upstream speed up to 768Kbps (not available in all areas)	\$ 59.95	\$ 67.95
Downstream speed up to 6 Mbps/ Upstream speed up to 768Kbps (not available in all areas)	\$ 42.95	\$ 57.95
Downstream speed up to 6Mbps/ Upstream speed up to 384Kbps (not available in all areas)	\$ 42.95	\$ 57.95
Downstream speed of 384 Kbps/ Upstream speed of 384 Kbps (not available for new subscription)	\$ 24.95	\$ 39.95
Additional IP Address (per IP address)	N/A	\$ 6.95
Installation Prices		
Unwired Home Installation	\$ 39.95	\$ 41.95
Pre-wired Home Installation	\$ 29.95	\$ 24.95
Reconnection of Service	\$ 29.95	\$ 24.95
Additional Outlet Installation (Same Trip)	\$ 19.95	\$ 12.45
Additional Outlet Installation (Separate Trip)	\$ 29.95	\$ 20.95
Hourly Service Charge	N/A	\$ 30.95
Relocate Outlet	\$ 29.95	\$ 16.95
Other Installation Upgrade (Non-addressable)	\$ 25.00	\$ 14.95
Other Installation Downgrade (Non-addressable)	\$ 25.00	\$ 11.95
VCR/DVD Connect (Same Trip)	N/A	\$ 5.95
VCR/DVD Connect (Separate Trip)	N/A	\$ 13.95
Addressable Change of Service (no trip)	\$ 1.99	No Change
Video Only Converter Reactivation	No Charge	\$ 1.99
Cable Modem Reactivation	No Charge	\$ 3.00
Customer Trouble Call	N/A	\$ 19.95
Comcast High Speed Internet Installation	\$ 99.00	No Change
Comcast Home Networking Installation (Includes 2 PCs)	N/A	\$149.99
Comcast Home Networking Installation (Each Additional PC up to 5)	N/A	\$ 50.00
Comcast Home Networking Installation (Separate Trip)	N/A	\$ 75.99
Other Charges		
Returned check fee (NSF)	\$ 25.00	\$ 30.00
Late Fee: % of past due balance	\$ 3.00	5%
Internet Self Installation Kit	\$ 12.50	\$ 9.95
Unreturned Analog Converter	N/A	\$100.00
Unreturned Digital Converter	N/A	\$225.00
Unreturned Cable Modem	N/A	\$ 50.00
Unreturned HDTV Digital Converter	N/A	\$325.00
Unreturned DVR	N/A	\$525.00
Unreturned Comcast Certified Home Networking Device	N/A	\$125.00
Unreturned Remote (all types)	N/A	\$ 7.50
FCC Regulatory Fee (monthly)	\$ 0.06	\$ 0.07
Service Protection Plan (monthly) (effective April 2007)	N/A	\$ 3.95

*Certain services are available separately or as a part of other levels of service. A digital converter and remote control or a Cable Card is required to receive certain services. Package pricing does not include monthly converter rental. Service is subject to terms and conditions of Comcast Cable Subscriber Agreement. Please refer to the Company's rate card or channel lineup or call your local Comcast Cable office for service details and restrictions. ©2006 Comcast Cable Communications, Inc. All rights reserved, Comcast and the Comcast logo are registered trademarks of Comcast Corporation. All other trademarks are the property of their respective owners. Prices shown do not include state and local fees, state sales taxes or the FCC regulatory fee. These fees appear on separate lines on your monthly statement.

- (1) Cable video and High-Speed Internet services limited to service to a single outlet. Two year term agreement required. \$150.00 early termination fee applies if any service is cancelled or downgraded during the 2 year period (except during the first 30 days following service activation). AFTER

THE 2 YEAR PERIOD, COMCAST'S REGULAR CHARGES APPLY UNLESS SERVICE IS CANCELLED. Equipment required for certain services. Use of one converter and remote is included with Starter Triple Play, Preferred Plus Triple Play and Premier Triple Play Bundles. All other equipment provided by Comcast is subject to Comcast's regular charges, which are in addition to prices shown. Taxes, franchise, telephone and installation fees are additional. An activation fee of \$29.95 may apply to Comcast Digital Voice Service⁵.

- (2) Includes Comcast Digital Service, High-Speed Internet Service (downstream speed up to 6Mbps/ upstream speed up to 384Kbps or 768Kbps (dependent upon availability)) and Digital Voice⁵.
- (3) Includes Comcast Digital Preferred Plus , High-Speed Internet Service (downstream speed up to 6Mbps/ upstream speed up to 384Kbps or 768Kbps (dependent upon availability)) and Digital Voice⁵.
- (4) Includes Comcast Digital Platinum, High-Speed Internet Service (downstream speed up to 8Mbps or 16Mbps (dependent upon availability)/ upstream speed up to 768Kbps or 2Mbps (dependent upon availability)) and Digital Voice⁵.

⁵Digital Voice service is provided by another Comcast company.

NA – Not Available

Spotsylvania, Stafford, & Fauquier Counties, VA